

Work Plan and Value Proposition 2021



# Vision and Purpose

Open Banking is becoming a **global phenomenon**, it has **breadth** (nearly every country has an Open Banking program) and it has **depth** - leading countries such as the UK are now seeing **significant volume** of open banking adoption, growth of players in the ecosystem and **exponential growth of open banking transactions**. Open Banking is moving to **Open Finance** and **Open Data**.

## But there are risks

Fragmentation across financial institutions, countries and regions. Multiplicity of standards. Diverse way to implement security, identity. Confusion over terminology slows down the pace of growth.

Community	Information
OBE brings market players together to turn regulatory requirements into operational reality in a collaborative environment.  In partnership with the industry, OBE provides solutions that are standardised, transparent, scalable/industrialised and useable.	What is going on? What does it mean to me? What are the trends? Where is it growing fastest? Who are the leaders? What is working right now? What are the problems? What is coming along next year? What should I be telling my customers? What should I be telling my clients?

## Infrastructure!



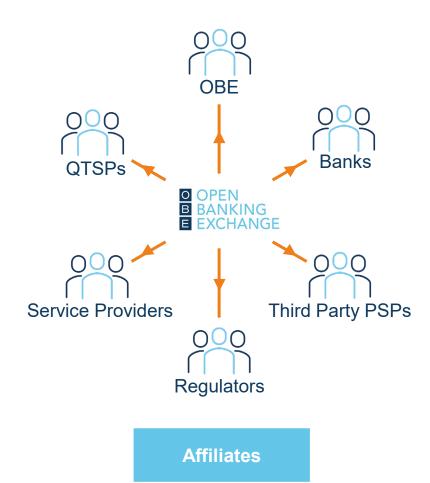
## Membership and Participation

### **Members**

- Any stakeholder which is part of the European Open Banking community (ASPSP, Service Providers, QTSPs and TPPs) can be a Member of Open Banking Exchange.
- Members sign an OBE Membership subscription letter.
  - Appropriate sharing / usage of material
  - Access to the Member Only area
  - Use of logos in the Membership Program
  - Fees
- Members then take part in the program as described in the activities.
- Recognition of Members as part of the OBE Community. The member's name and brand will be acknowledged in the OBE communications and presentations as well as in a dedicated page on the OBE website.
- OBE will take part in joint communication initiatives on member request.

## **Affiliate Organisations**

OBE has links with affiliate organisations that are not eligible to become members, both within Europe and globally where there is mutual support for the shared purpose of developing the digital financial economy.













Raiffeisen X

LLOYDS BANK



InfoCert

**Aruba PEC** 

INTESA M SANPAOLO

**CaixaBank** 



HARICA

CERTIFICATION AUTHORITY

Santander











Aktia

OP Bank









**Konsentus** 







# What Our Members Say about Us



"Participating in the OBE initiative not only contributes to solving a substantial element of PSD2, but also has been beneficial on clarification of many related topics of this regulation."

- Raiffeisen Bank International

"Participating in the Open Banking Exchange initiative gives us access to valuable knowledge about infrastructure in the PSD2 landscape."



- Bankdata



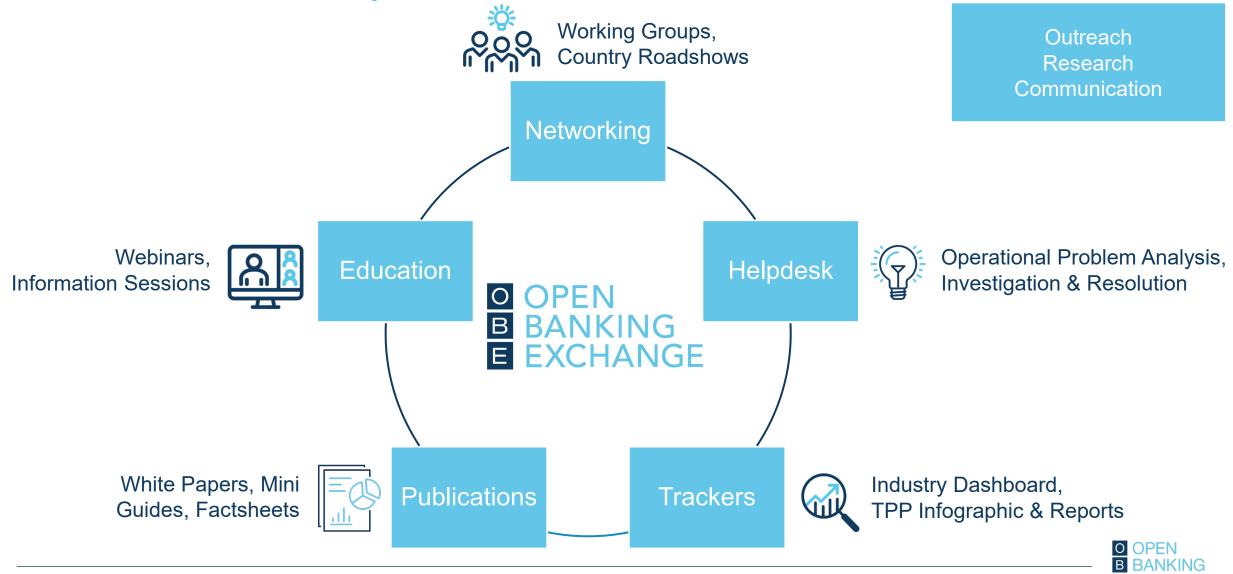
"Participating as a QTSP Member in the OBE initiative gives us access to important information and resources for us to provide PSD2 certificates required to enable the vision of PSD2."

- Buypass



## **OBE Membership Activities**

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# **OBE Membership Activities**

#### **Networking, Discussion and Research**

 Members will nominate a contact-point to participate in in-person working groups and online discussions in order to identify and understand market trends and threats and opportunities and to progress work items.

## **Open Banking Helpdesk**

 Open Banking stakeholders, whether members or not, can bring operational problems to OBE for analysis, investigation and resolution.

#### **Outreach, Research and Communication**

- OBE can bring problems that are facing the industry to the attention of European and National Competent Authorities who have as an objective, efficient working Open Banking solutions.
- The steppingstone of OBE is communication. OBE promotes its Members, and they will receive the latest industry insights, a monthly newsletter and access to an exclusive Member-area on the OBE website.

#### Trackers, Dashboards and Data

 Data will be curated and shared about on API Developer Portals, API usage, TPP growth, Regulatory updates, scheme activity and Market activity.

#### **OBE Publications**

 OBE produces a range of publications exploring and analysing indepth PSD2-related topics and Frequently Asked Questions.
 Relevant Industry Updates are sent to Members along with an assessment of its impact whenever deemed appropriate.

#### **Education and Training**

- Public webinars, Members will have free access to monthly private webinars restricted just for Members presenting Open Banking and Open Finance Topics.
- Members can also receive additional training upon request which can be customised to the organisation needs and held remotely or on site.



## Membership Benefits

### 1. Bring Additional Value to Your Strategic Agenda

- Increased knowledge and awareness of alternative opinions for key topics will help drive a more balanced conversation
- Expand and promote awareness of your organisation and its services

## 2. Accelerate Confidence in Open Banking

- Up to date knowledge on Open Banking and Open Finance
- Review complex regulatory issues with backing of experts

## 3. Improve Your Business Decision Making

- Deeper understanding of the challenges and options for problem solving
- Reduce wasted time and effort acting on misunderstanding or incomplete information

## 4. Shape and Lead Business Transformation

- Call on the experts as you need them Customised specialist training and consultancy services
- Validate thinking or test ideas with trusted industry professionals

## 5. Save Time and Money in Researching

Source the latest, pre-compiled information through a single channel

#### 6. Grow Yourself Professionally

- Active and meaningful understanding of the industry
- Build your network with key industry players
- Acquire new skills to leverage your career progression
- Be recognised as a key contributor and leader in driving Open Banking



# Membership Benefits

3 Improve Your **Bring Additional Accelerate Your** Value to Your **Business Decision** Confidence in Strategic Agenda Open Banking Making 5 6 Save Time & Shape & Lead **Grow Yourself** Money **Business Transformation** Professionally in Researching



# **OBE Achievements and Past Activities**



# Public Registers and PSP Identification



## **Define**

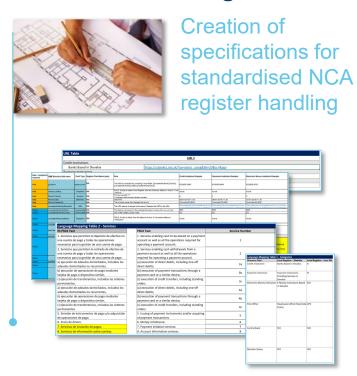


Engagement and Regulatory Analysis

👸 OBE_AT_Collected Data on National Registers F	6 OBE_AT_Collected Data on National Registers v
👸 OBE_BE_Collected Data on National Registers F	👸 OBE_BE_Collected Data on National Registers V
6 OBE_BG_Data on National Registers v0.1	OBE_Collected Data on National Registers V0.3
@ OBE_CY_Collected Data on National Registers	■ OBE_CY_Collected Data on National Registers -
👸 OBE_CY_Collected Data on National Registers	6 OBE_CY_Data on National Registers v0.1
6 OBE_CZ_Collected Data on National Registers	OBE_CZ_Data on National Registers v0.1
👸 OBE_DE_Collected Data on National Registers F	6 OBE_DE_Collected Data on National Registers v
👸 OBE_DK_Collected Data on National Registers	6 OBE_DK_Data on National Registers v0.1
👸 OBE_EE_Collected Data on National Registers F	6 OBE_EE_Data on National Registers v0.1
6 OBE_ES_Collected Data on National Registers F	OBE_ES_Collected Data on National Registers v
👸 OBE_FL_Collected Data on National Registers Fi	👸 OBE_FI_Collected Data on National Registers v
6 OBE_FR_Collected Data on National Registers F	6 OBE_FR_Collected Data on National Registers v
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👸 OBE_IT_Collected Data on National Registers Fi	👸 OBE_IT_Collected Data on National Registers v
👪 OBE_LI_Collected Data on National Registers Fi	6 OBE_LI_Data on National Registers v0.1
6 OBE_LT_Collected Data on National Registers F	6 OBE_LT_Collected Data on National Registers v
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👸 OBE_LV_Collected Data on National Registers F	6 OBE_LV_Collected Data on National Registers v
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🚯 OBE_NL_Collected Data on National Registers	6 OBE_NL_Collected Data on National Registers .
🚯 OBE_NO_Collected Data on National Registers	6 OBE_NO_Collected Data on National Registers.
👸 OBE_PL_Collected Data on National Registers F	6 OBE_PL_Collected Data on National Registers v
6 OBE_PT_Collected Data on National Registers F	6 OBE_PT_Collected Data on National Registers v
🚯 OBE_RO_Collected Data on National Registers	6 OBE_RO_Data on National Registers v0.1
👪 OBE_SE_Collected Data on National Registers F	6 OBE_SE_Collected Data on National Registers v
3 OBE_SI_Collected Data on National Registers E	👸 OBE_SI_Collected Data on National Registers Fi
3 OBE_SI_Collected Data on National Registers Pl	👸 OBE_SI_Data on National Registers v0.2
👸 OBE_SK_Collected Data on National Registers F	6 OBE_SK_Data on National Registers v0.1

Audit of 31 registers, discussion with NCAs, leading 31 country books

## Design



...detailed interface specifications describing how to take data from a national register and import it into the Directory

## **Develop**



recognise a bank, TPP, or other Regulated Entity. This national number is made 'Globally Unique' by combining the Country Code, the National Competent Authority (NCA) Short Name, and the Unique Reference Number (URN) assigned by the Home NCA.

O OPEN
B BANKING
E EXCHANGE

## PSD2 eIDAS Certificates Standard



## **Define**



Engagements and Regulatory Analysis



Early discussion documents

## Design

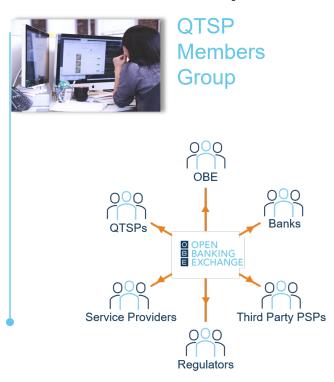


Handbooks and Mini Guides



ETSI Technical Standard
TS 119 495

## **Develop**



Regular meetings with PSD2 certificate issuers



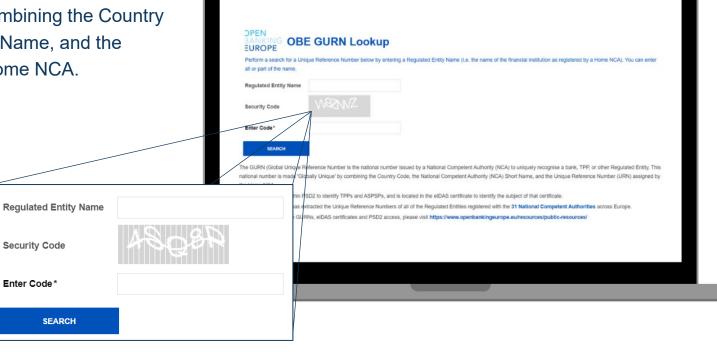
## TPP Authorisation Number Lookup

The Global URN (Global Unique Reference Number) is the national number used to identify a bank, TPP, or other Regulated Entity.

This national number is made 'Globally Unique' by combining the Country Code, the National Competent Authority (NCA) Short Name, and the Unique Reference Number (URN) assigned by the Home NCA.

**Example:** Neonomics





Open Banking Europe has extracted the Global Unique Reference Numbers of all the Regulated Entities registered with the <u>31 National</u> Competent Authorities across Europe. We have made this publicly available for anybody to use.

https://www.openbankingeurope.eu/gurn-look-up/



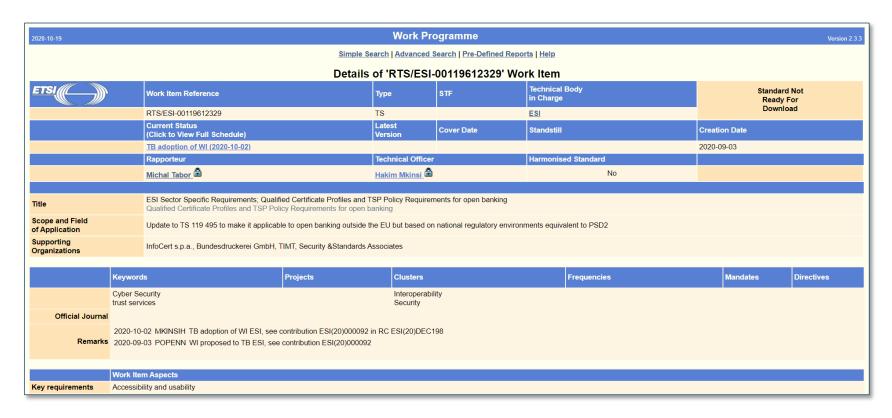
# JSON Web Signature Profile for Open Banking







# Change to TS 119 495 to make global



Open Banking Europe has submitted a request to the European Telecommunications Standards Institute (ETSI) to update **TS 119 495** to make it applicable to other jurisdictions outside Europe in the scope of open banking.

This change will allow the standardisation of open banking certificates.



## OBE Networking and Education: Webinars & Community Events





# OBE Networking and Education: Member Meetings



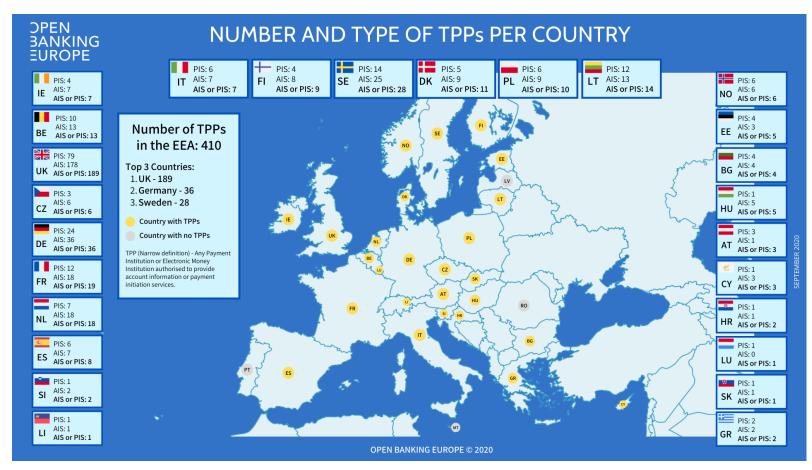
Regular working groups to discuss topics of relevance to the industry and possible problems members of OBE are experiencing.

Members also get to participate in specific topic webinars, where OBE holds a roundtable between ASPSPs, TPPs, QTSPs and Solution Providers.

These aim to promote industry collaboration and facilitate common understanding between all parties involved.



# **OBE Dashboards and Data Insights**





Neonomics	Neonomics offers Account Aggregation services that allow payment initiation and access to the data from multiple accounts from one place.
Country	Norway
Website	https://www.neonomics.io/
Roles	AIS and PIS
Presence in the EEA	AT,BE,BG,CY,CZ, <mark>DE</mark> ,DK,EE,ES,FI,FR,GB,GR,HR,HU,IE,IS,IT,LI,LT,LU,LV,MT,NL,NO,PL,PT,RO,SE,SI,SK



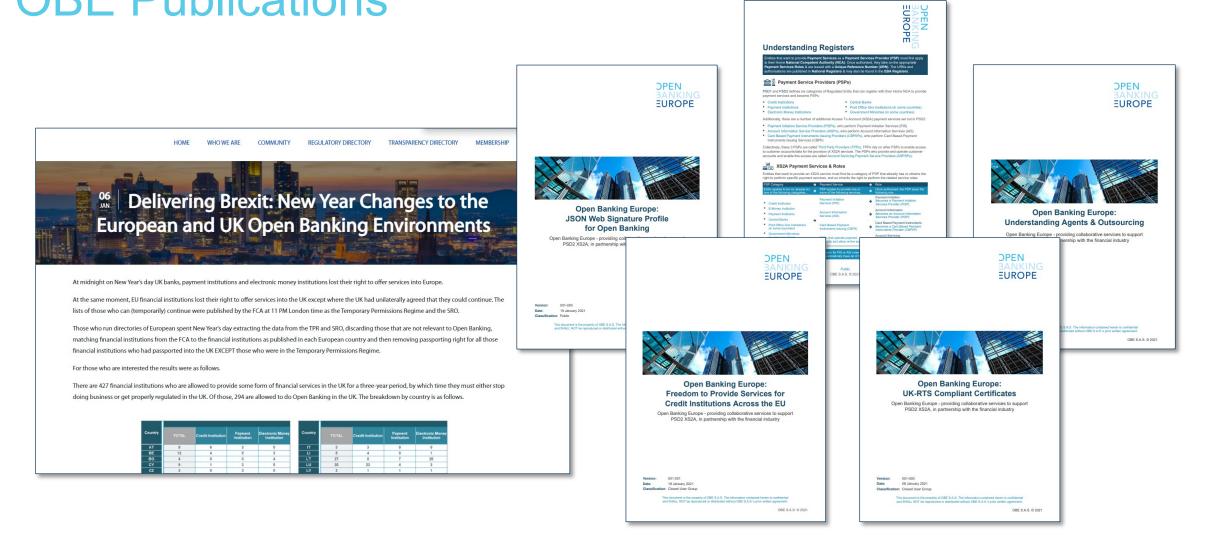






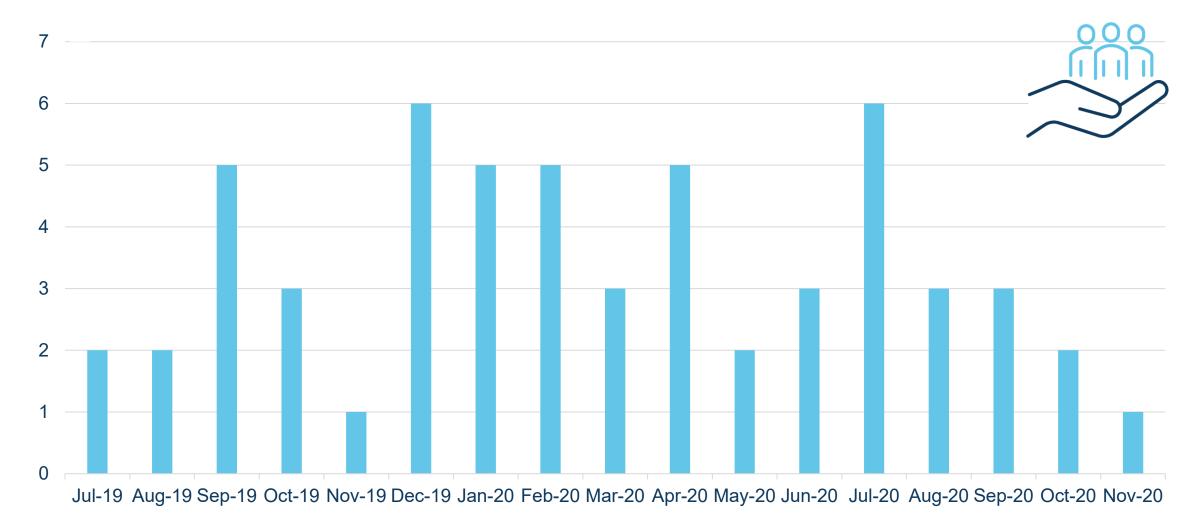


## **OBE Publications**





# OBE Stakeholder Helpdesk

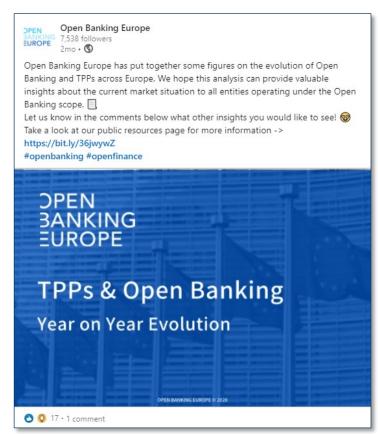




# Communication, Newsletters, LinkedIn, Direct Mailing



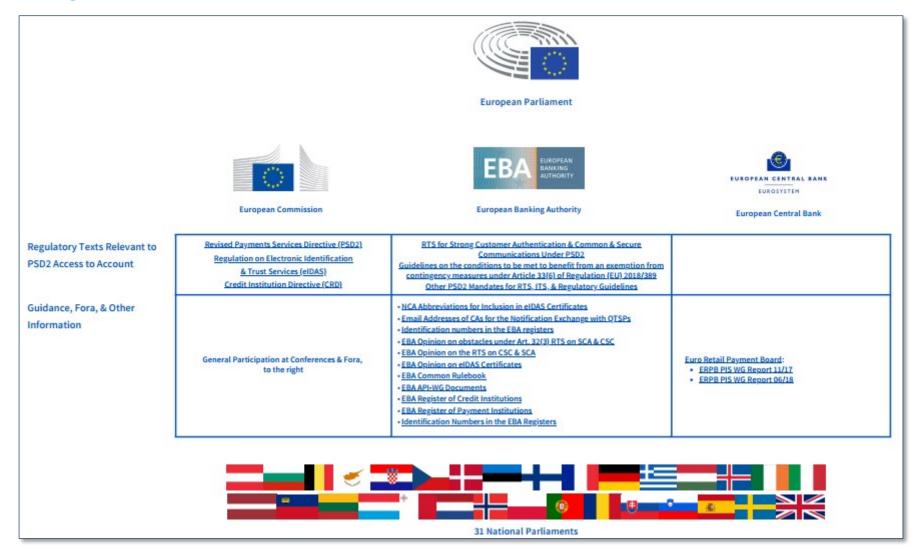






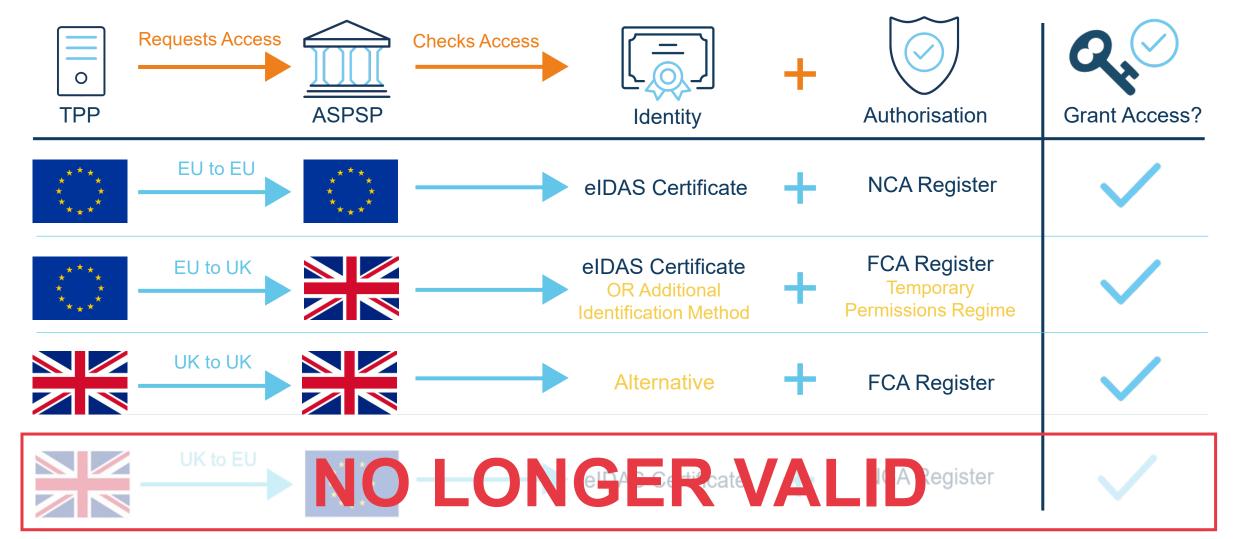
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# Regulatory Outreach





## **Brexit**





# Topics for 2021



# Membership Discussion Topics for 2021





# For more information: www.openbanking.exchange

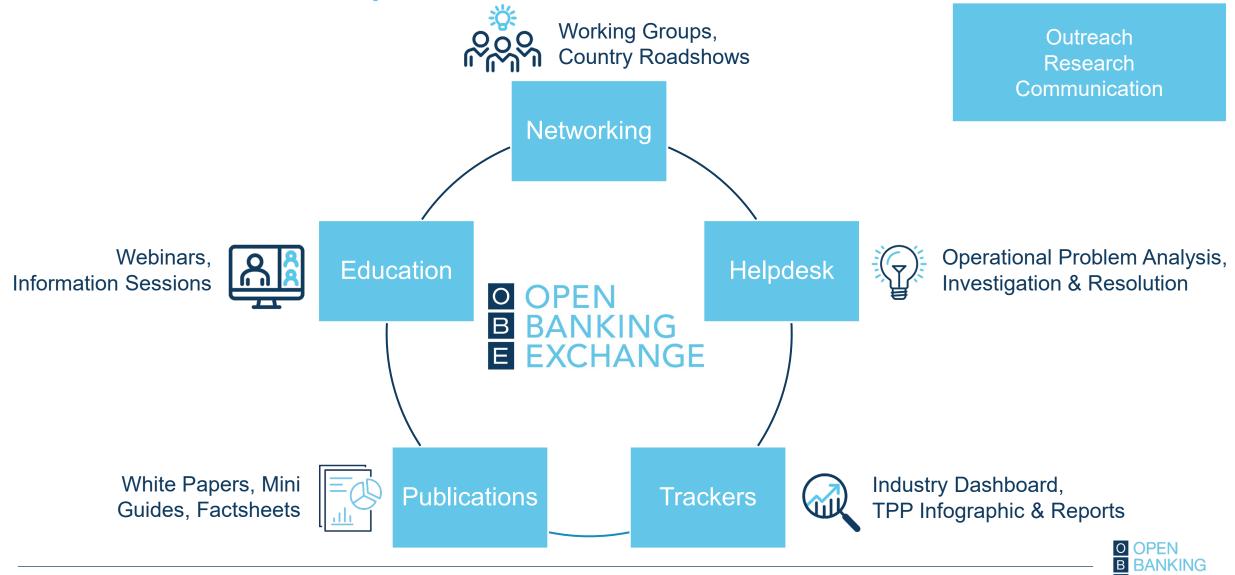


# **Activities in Detail**



## **OBE Membership Activities**

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## **OBE Trackers and Reports**

As Open Banking develops there is a confusing range of information, regulatory guidance, advice and opinion being published, along with an emerging set of statistics about the newly emerging Open Banking ecosystem.

#### What You Will Get

- OBE will keep members informed by sending updates each time new information is published and ensure that members are aware. This information will include interpretation and a summary of main points.
- A monthly dashboard will be provided showing evolution of TPP numbers, NCA authorisations, QTSP.
- Such information will be also posted regularly on the members only area of the website and then covered in monthly meetings.

#### **Information Sources**

 Sources of such information include EBA statements, EBA rulings, EC press releases and communication, TPP Association findings, industry joint statements, ERPB updates, updates from national regulators, ETSI standard changes, Berlin Group or other API standardisation changes, NCA provisioning metrics, TPP numbers. Information will also include the output of OBE Membership groups.

Any company active in the Open Banking Space will want to receive such updates to avoid missing out on industry movement.



# Networking: Working Groups and Industry Discussion

As Open Banking develops, our members find great value in discussing the evolution of the regulations and the industry within Europe and beyond.

Sometimes these groups bring together the same types of members – QTSP with QTSPs, TPPs with TPPs; sometimes the groups cross over: QTSPs with TPPs or ASPSPs.

For each type of stakeholder, there will be **monthly update meetings** where the latest industry information is presented and discussed and where members can bring their own thoughts to the table and test them with their peers to gain a **common understanding** of the industry.

In some cases, specific meetings will be called, or task forces created to deal with specific topics, e.g.

- Problem solving (e.g. providing transparency to TPPs)
- Topics that need common understanding (e.g. passporting)
- Ares where standardisation or harmonisation is required (e.g. payload signing with eIDAS certificates)



## **OBE** Publications

- Open Banking Europe, on its "voyage of discovery" has built a digital library of information to help describe and explain the Europe Open Banking concepts.
- This collection is composed with different items such as published factsheets, Guides, Miniguides, infographics, Handbooks, FAQs and other resources, most of which is publicly available on the Website.
- Among the topics of the documents enclosed on OBE Website, there are Directory description, FAQ and Sandbox; PSD2 resources; and Press releases.





# **Education and Training**

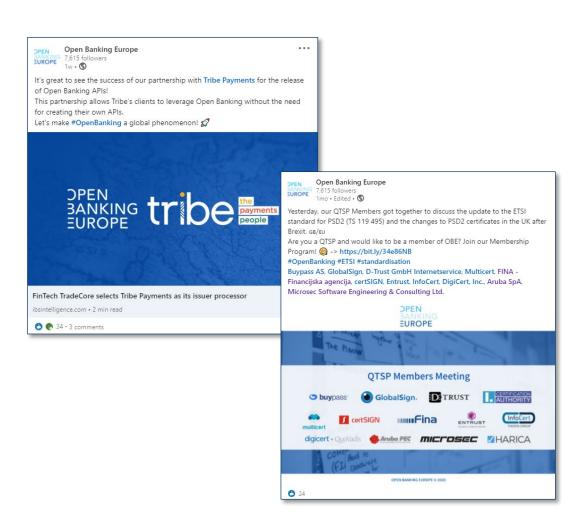
- Besides the access to public webinars promoted by OBE,
   Members will receive free access to monthly private
   webinars presenting the PSD2 Access-to-Account topics.
- Members can also receive additional training upon request which can be customised to the organisation needs and held remotely or on site.
- Where OBE may run dedicated training courses, access will be given at a reduced rate. Furthermore, OBE can provide advisory services and consultancy services for its Members.
- Members will also have preferential participation conditions for other events and services provided.





## **Members Promotion**

- Besides all practical activities, the OBE Membership aims to uplift the Members through a promotion at some of the OBE communication means.
- This opportunity not only contributes to the recognition of the Members as part of the OBE Community but also contributes with their images, once it will reinforce the evolvement of the company with PSD2-related issues.
- Through this support, the Member's name and brand will be acknowledged in the OBE communications and presentations as well as in a dedicated page on the OBE website.
- Furthermore, OBE will post on LinkedIn promoting the company's name and brand.





## Outreach

- Open Banking is both market driven and regulator driven.
- The noise in the market from specific groups means that it can be hard for regulators to understand what is fact and what is lobbying or position taking.
- OBE is in a unique position to provide data driven and evidencebased insights into the real barriers and problems that are facing the industry, as well as practical solutions and suggestions to solve them.
- OBE is also able to bring these to the attention of European and national regulators who have as an objective, efficient working Open Banking solutions.
- The Members' views will be represented as a single voice towards
   National Competent Authorities and European Regulators. You will be
   an active participant in the decision-making process and a catalyst
   to find solutions.



12th August 2020

To: European Banking Authority Distribution: Public

From: Open Banking Europe

Dear Antonio

We are writing on behalf of the Qualified Trust Service Provider (QTSP) community concerned by PSD2.

We take note of the EBA call to financial institutions for the finalisation of preparations on the potential event of the end of the Brexit transition period. Within this you make it clear that:

"...account information service providers (AISPs) and payment initiation service providers (PISPs) registered/authorised in the UK will no longer be entitled to access customers' payment accounts held at the EU payment service providers and their PSD2 eIDAS certificates under Article 34 of the Commission Delegated Regulation (EU) 2018/389 will be explored."

As, the QTSPs will be the ones who will have to revoke the eIDAS certificates, they are eager to know what will be the formal signal that they need to act.

In December last year ETSI and OBE sent you the attached liaison describing their expectations. In short they feet that the presence of the UK National Competent Authority in the list published by the EBA called "NCA abbreviations for inclusion in eIDAS certificates".

As the PSD2 Qualified Certificate requirements specification (ETSI TS 119 495) requires that the field NCA code found in this document, is the one to be put into the certificate – the removal of GB FCA would be a clear signal that the QTSP community should revoke certificates to UK registered TPPs. We asked if this approach was appropriate.

At the time you indicated that you would consider it and come back to us after having discussed it with your members. Are you yet able to confirm this?

Given that it is highly likely that the UK will fully leave the EU at the end of this year, it would help EU Qualified Trust Service Providers to be certain on the rules that will apply to the issuing of qualified certificates for PSD2 to UK financial institutions.

Best regard

N. H. Pops

John Broxis, Managing Director of PRETA-OBE

Nick Pope, Consultant for PRETA-OBE



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